## Appendix 5

*Classification of traits according to the conflict resolution mode by Kunda and colleagues (1990), (mean likelihood ratings of each trait for the composite category, for the constituents categories, and respective tests of significance for the difference between the composite and either constituent) – Experiment 2*

| Attributes | Therapists Real Estate Agents (TREA) | Therapists (T) | Real Estate Agents (REA) | Classification |
|---|---|---|---|---|
| Ambitious (ambicioso) | 5.55 | 4.10 | 6.40 | Averaged (T-*p*=.000; REA-*p*=.006) |
| Attentive (atento) | 5.65 | 6.05 | 5.50 | Averaged (T-*p*=.099; REA-*p*=.513) |
| Calm (calmo)* | 4.90 | 5.85 | 4.20 | Averaged (T-*p*=.001; REA-*p*=.026) |
| Capable (capaz)* | 5.35 | 5.25 | 5.45 | Averaged (T-*p*=.742; REA-*p*=.721) |
| Understanding (compreensivo)* | 4.90 | 5.90 | 4.15 | Averaged (T-*p*=.002; REA-*p*=.004) |
| Trustworthy (confiável) | 4.50 | 5.85 | 3.45 | Averaged (T-*p*=.000; REA-*p*=.003) |
| Dishonest (desonesto)* | 3.78 | 2.60 | 4.65 | Averaged (T-*p*=.001; REA-*p*=.021) |
| Determined (determinado) | 5.58 | 5.35 | 5.85 | Averaged (T-*p*=.459; REA-*p*=.359) |
| Dynamic (dinâmico)* | 5.80 | 4.65 | 5.25 | Inherited REA (T-*p*=.000; REA-*p*=.057) |
| Extrovert (extrovertido) | 4.95 | 3.85 | 5.50 | Inherited REA (T-*p*=.002; REA-*p*=.102) |
| Talkative (falador) | 5.75 | 4.55 | 6.50 | Averaged (T-*p*=.001; REA-*p*=.003) |
| Manipulative (manipulador) | 5.40 | 3.35 | 6.10 | Averaged (T-*p*=.000; REA-*p*=.025) |
| Oportunist (oportunista) | 4.88 | 3.10 | 5.85 | Averaged (T-*p*=.000; REA-*p*=.007) |
| Patient (paciente) | 5.03 | 6.15 | 4.35 | Inherited REA (T-*p*=.000; REA-*p*=.094) |
| Persistent (persistente) | 5.88 | 5.45 | 6.75 | Inherited T (T-*p*=.130; REA-*p*=.000) |
| Persuasive (persuasivo) | 6.13 | 4.75 | 6.65 | Averaged (T-*p*=.001; REA-*p*=.030) |
| Sociable (sociável) | 5.83 | 5.20 | 6.25 | Averaged (T-*p*=.055; REA-*p*=.118) |

| | Therapists Real Estate Agents (TREA) | Real Estate Agents Therapists (REAT) | Therapists (T) | Real Estate Agents (REA) | Classification (TREA) | Classification (REAT) |
|---|---|---|---|---|---|---|
| Selfless (altruísta)* | 4.60 | 3.80 | 4.60 | 3.35 | Inherited T (T-*p*=1.000; REA-*p*=.003) | Averaged (T-*p*=.051; REA-*p*=.239) |
| Kind (bondoso) | 5.00 | 4.00 | 5.35 | 3.70 | Inherited T (T-*p*=.313; REA-*p*=.000) | Inherited REA (T-*p*=.001; REA-*p*=.324) |
| Careful (cuidadoso) | 5.50 | 4.70 | 5.90 | 4.35 | Inherited T (T- *p*=.218; REA-*p*=.001) | Inherited REA (T-*p*=.000; REA-*p*=.267) |

| Attribute | Musicians Soldiers (MS) | Musicians (M) | Soldiers (S) | Classification |
|---|---|---|---|---|
| Aggressive (agressivo) | 4.00 | 2.60 | 4.90 | Averaged (M-*p*=.000; S-*p*=.037) |
| Selfless (altruísta)* | 5.00 | 3.90 | 5.10 | Inherited S (M-*p*=.004; S-*p*=.793) |
| Passionate (apaixonado) | 4.70 | 6.40 | 3.65 | Averaged (M-*p*=.000; S-*p*=.002) |
| Artistic (artístico) | 5.60 | 6.55 | 2.35 | Averaged (M-*p*=.001; S-*p*=.000) |
| Attentive (atento) | 5.40 | 5.40 | 5.60 | Averaged (M-*p*=1.000; S-*p*=.527) |
| Athletic (atlético) | 5.83 | 2.60 | 6.45 | Averaged (M-*p*=.000; S-*p*=.032) |
| Conservative (conservador) | 4.00 | 2.65 | 4.60 | Inherited S (M-*p*=.003; S-*p*=.156) |
| Brave (corajoso) | 5.98 | 3.65 | 6.35 | Inherited S (M-*p*=.000; S-*p*=.136) |
| Creative (criativo) | 5.25 | 6.50 | 3.30 | Averaged (M-*p*=.000; S-*p*=.000) |
| Caregiver (cuidador) | 4.68 | 4.40 | 5.00 | Averaged (M-*p*=.389; S-*p*=.313) |
| Fulfilling (cumpridor)* | 6.08 | 4.60 | 6.40 | Inherited S (M-*p*=.000; S-*p*=.204) |
| Disciplined (disciplinado) | 6.13 | 5.35 | 6.60 | Averaged (M-*p*=.076; S-*p*=.081) |
| Gifted (dotado) | 5.25 | 6.05 | 4.50 | Averaged (M-*p*=.012; S-*p*=.022) |
| Extrovert (extrovertido) | 4.40 | 4.70 | 3.50 | Inherited M (M-*p*=.416; S-*p*=.005) |
| Strong (forte) | 5.63 | 2.85 | 5.95 | Inherited S (M-*p*=.000; S-*p*=.351) |
| Cold (frio) | 3.98 | 3.15 | 4.75 | Averaged (M-*p*=.018; S-*p*=.026) |
| Hero (herói) | 4.95 | 2.85 | 5.55 | Inherited S (M-*p*=.000; S-*p*=.075) |
| Honest (honesto) | 5.13 | 4.50 | 5.35 | Inherited S (M-*p*=.036; S-*p*=.473) |
| Intelligent (inteligente) | 4.63 | 5.45 | 4.60 | Inherited S (M-*p*=.015; S-*p*=.941) |
| Interesting (interessante)* | 5.43 | 6.10 | 4.20 | Averaged (M-*p*=.012; S-*p*=.000) |
| Loyal (leal) | 5.48 | 4.10 | 6.25 | Averaged (M-*p*=.000; S-*p*=.018) |
| Methodical (metódico) | 5.03 | 4.95 | 5.30 | Averaged (M-*p*=.860; S-*p*=.450) |
| Obedient (obediente) | 5.85 | 3.85 | 6.45 | Averaged (M-*p*=.000; S-*p*=.012) |
| Patriotic (patriota) | 5.78 | 3.35 | 6.50 | Averaged (M-*p*=.000; S-*p*=.012) |
| Respectful (respeitador)* | 5.13 | 4.65 | 5.90 | Inherited M (M-*p*=.147; S-*p*=.015) |
| Sensitive (sensível) | 4.40 | 5.85 | 3.10 | Averaged (M-*p*=.000; S-*p*=.000) |
| Nice (simpático) | 4.60 | 4.90 | 4.20 | Averaged (M-*p*=.249; S-*p*=.117) |
| Sociable (sociável)* | 4.58 | 5.00 | 4.30 | Averaged (M-*p*=.202; S-*p*=.402) |

| Attribute | Journalists Bullfighters (JB) | Journalists (J) | Bullfighters (B) | Classification |
|---|---|---|---|---|
| Agile (ágil) | 5.45 | 4.45 | 5.75 | Inherited B (J-*p*=.004; B-*p*=.268) |
| Passionate (apaixonado)* | 4.55 | 4.55 | 4.70 | Averaged (J-*p*=1.000; B-*p*=.720) |
| Arrogant (arrogante) | 4.53 | 4.30 | 4.85 | Averaged (J-*p*=.538; B-*p*=.414) |
| Athletic (atlético) | 5.00 | 3.55 | 5.10 | Inherited B (J-*p*=.000; B-*p*=.786) |
| Charismatic (carismático) | 4.45 | 5.20 | 4.00 | Inherited B (J-*p*=.026; B-*p*=.326) |
| Communicative (comunicativo) | 5.53 | 6.65 | 3.55 | Averaged (J-*p*=.000; B-*p*=.000) |
| Conservative (conservador)* | 4.65 | 3.20 | 5.30 | Inherited B (J-*p*=.000; B-*p*=.163) |
| Careful (cuidadoso) | 3.55 | 4.45 | 2.65 | Averaged (J-*p*=.019; B-*p*=.016) |
| Curious (curioso) | 5.05 | 6.45 | 4.15 | Averaged (J-*p*=.000; B-*p*=.032) |
| Dedicated (dedicado) | 4.78 | 5.65 | 4.85 | Inherited B (J-*p*=.007; B-*p*=.742) |
| Exhibitionist (exibicionista)* | 5.65 | 4.35 | 6.25 | Inherited B (J-*p*=.000; B-*p*=.055) |
| Extrovert (extrovertido) | 4.93 | 5.35 | 4.45 | Averaged (J-*p*=.236; B-*p*=.200) |
| Man (homem) | 6.08 | 3.90 | 6.80 | Averaged (J-*p*=.000; B-*p*=.001) |
| Intelligent (inteligente) | 4.13 | 5.20 | 3.10 | Averaged (J-*p*=.003; B-*p*=.007) |
| Nosy (intrometido) | 4.70 | 5.85 | 3.50 | Averaged (J-*p*=.009; B-*p*=.007) |
| Serious (sério) | 4.03 | 5.00 | 4.05 | Inherited B (J-*p*=.001; B-*p*=.942) |
| Nice (simpático) | 4.38 | 4.70 | 3.65 | Inherited J (J-*p*=.354; B-*p*=.038) |

| | Journalists Bullfighters (JB) | Bullfighters Journalists (BJ) | Journalists (J) | Bullfighters (B) | Classification (JB) | Classification (BJ) |
|---|---|---|---|---|---|---|
| Attentive (atento) | 5.50 | 4.60 | 6.15 | 5.30 | Averaged (J-*p*=.080; B-*p*=.656) | Inherited B (J-*p*=.000; B-*p*=.089) |
| Adventurous (aventureiro) | 6.00 | 4.95 | 5.55 | 6.15 | Averaged (J-*p*=.208; B-*p*=.714) | Inherited J (J-*p*=.182; B-*p*=.018) |
| Strong (forte) | 5.40 | 4.50 | 4.10 | 5.50 | Inherited B (J-*p*=.000; B-*p*=.753) | Inherited J (J-*p*=.271; B-*p*=.007) |
| Informed (informado) | 5.60 | 4.75 | 6.35 | 2.80 | Averaged (J-*p*=.032; B-*p*=.000) | Averaged (J-*p*=.000; B-*p*=.000) |
| Practical (prático)* | 5.25 | 4.30 | 5.50 | 4.45 | Averaged (J-*p*=.471; B-*p*=.083) | Inherited B (J-*p*=.003; B-*p*=.756) |

| Attribute | Massage Therapists Firefighters (MTF) | Massage Therapists (MT) | Firefighters (F) | Classification |
|---|---|---|---|---|
| Selfless (altruísta)* | 5.73 | 3.80 | 5.40 | Inherited F (MT-*p*=.000; F-*p*=.352) |
| Active (activo)* | 5.83 | 5.45 | 6.20 | Averaged (MT-*p*=.186; F-*p*=.180) |
| Athletic (atlético)* | 5.48 | 4.35 | 5.50 | Inherited F (MT-*p*=.001; F-*p*=.936) |
| Good (boa pessoa) | 5.83 | 4.80 | 6.05 | Inherited F (MT-*p*=.001; F-*p*=.410) |
| Kind (bondoso) | 5.75 | 4.45 | 5.90 | Inherited F (MT-*p*=.001; F-*p*=.613) |
| Calm (calmo) | 5.25 | 5.90 | 4.40 | Averaged (MT-*p*=.044; F-*p*=.013) |
| Trustworthy (confiável)* | 5.75 | 4.75 | 6.10 | Inherited F (MT-*p*=.002; F-*p*=.188) |
| Brave (corajoso) | 6.33 | 3.45 | 6.80 | Averaged (MT-*p*=.000; F- *p*=.032) |
| Careful (cuidadoso) | 5.95 | 6.15 | 5.35 | Averaged (MT-*p*=.338; F-*p*=.055) |
| Dynamic (dinâmico) | 5.80 | 4.80 | 5.30 | Inherited F (MT-*p*=.005; F-*p*=.141) |
| Empathetic (empático) | 5.58 | 4.60 | 5.15 | Inherited F (MT-*p*=.012; F-*p*=.243) |
| Scholar (estudioso)* | 4.00 | 3.70 | 3.20 | Inherited MT (MT-*p*=.386; F-*p*=.034) |
| Strong (forte) | 5.73 | 4.55 | 6.25 | Inherited F (MT-*p*=.001; F-*p*=.073) |
| Intelligent (inteligente) | 4.68 | 4.00 | 4.45 | Inherited F (MT-*p*=.034; F-*p*=.463) |
| Patient (paciente) | 5.30 | 5.80 | 4.90 | Averaged (MT-*p*=.091; F-*p*=.236) |
| Practical (prático) | 5.90 | 5.20 | 6.05 | Inherited F (MT-*p*=.037; F-*p*=.621) |
| Helpful (prestável)* | 6.05 | 5.55 | 6.75 | Inherited MT (MT-*p*=.075; F-*p*=.000) |
| Professional (profissional) | 5.75 | 5.55 | 5.95 | Averaged (MT-*p*=.488; F-*p*=.504) |
| Resistant (resistente) | 5.83 | 4.40 | 6.30 | Inherited F (MT-*p*=.000; F-*p*=.067) |
| Sensitive (sensível)* | 4.95 | 5.10 | 4.90 | Averaged (MT-*p*=.661; F-*p*=.890) |
| Nice (simpático) | 5.70 | 5.30 | 5.05 | Inherited MT (MT-*p*=.131; F-*p*=.020) |
| Sociable (sociável)* | 5.48 | 5.50 | 5.10 | Averaged (MT-*p*=.928; F-*p*=.175) |
| Hardworking (trabalhador) | 5.83 | 5.15 | 5.75 | Inherited F (MT-*p*=.025; F-*p*=.811) |

| Attribute | Ecologists Butchers (EB) | Ecologists (E ) | Butchers (B) | Classification |
|---|---|---|---|---|
| Environmentalist (ambientalista) | 4.83 | 6.65 | 1.95 | Averaged (E-*p*=.000; B-*p*=.000) |
| Friendly (amigável) | 4.30 | 4.95 | 4.75 | Inherited B (E-*p*=.042; B-*p*=.188) |
| Attentive (atento) | 4.33 | 5.40 | 3.90 | Inherited B (E-*p*=.002; B-*p*=.209) |
| Active (activo) | 5.00 | 5.70 | 4.35 | Averaged (E-*p*=.024; B-*p*=.031) |
| Calm (calmo) | 3.80 | 4.00 | 4.45 | Inherited B (E-*p*=.516; B-*p*=.042) |
| Competent (competente) | 4.15 | 4.85 | 5.05 | Inherited B (E-*p*=.075; B-*p*=.003) |
| Brave (corajoso) | 3.50 | 4.85 | 3.65 | Inherited B (E-*p*=.000; B-*p*=.676) |
| Careful (cuidadoso) | 4.40 | 5.10 | 3.80 | Inherited B (E-*p*=.051; B-*p*=.156) |
| Relaxed (descontraído) | 3.85 | 3.85 | 4.75 | Inherited B (E-*p*=1.000; B-*p*=.021) |

| Attribute | Ecologists Butchers (EB) | Ecologists (E ) | Butchers (B) | Classification |
|---|---|---|---|---|
| Dishonest (desonesto)* | 3.78 | 2.60 | 2.80 | Emergent (E-*p*=.004; B-*p*=.018) |
| Determined (determinado) | 4.45 | 5.90 | 3.90 | Inherited B (E-*p*=.000; B-*p*=.164) |
| Committed (empenhado)* | 4.55 | 5.65 | 4.60 | Inherited B (E-*p*=.004; B-*p*=.895) |
| Hardworking (esforçado) | 4.48 | 5.55 | 4.75 | Inherited B (E-*p*=.002; B-*p*=.401) |
| Strong (forte) | 4.15 | 3.65 | 5.85 | Inherited B (E-*p*=.138; B-*p*=.000) |
| Cold (frio) | 3.90 | 2.90 | 3.60 | Inherited B (E-*p*=.023; B-*p*=.484) |
| Hypocrite (hipócrita)* | 4.65 | 3.25 | 3.05 | Emergent (E-*p*=.009; B-*p*=.001) |
| Man (homem) | 5.55 | 3.65 | 6.55 | Averaged (E-*p*=.000; B-*p*=.001) |
| Idealistic (idealista) | 4.33 | 5.65 | 3.25 | Averaged (E-*p*=.000; B-*p*=.003) |
| Uncultured (inculto) | 3.75 | 2.40 | 3.95 | Inherited B (E-*p*=.004; B-*p*=.677) |
| Protester (manifestante) | 4.50 | 6.15 | 3.45 | Averaged (E-*p*=.000; B-*p*=.012) |
| Precise (preciso) | 4.10 | 4.85 | 5.15 | Emergent (E-*p*=.032; B-*p*=.006) |
| Concerned (preocupado) | 4.05 | 5.95 | 3.30 | Inherited B (E-*p*=.000; B-*p*=.052) |
| Quick (rápido) | 4.15 | 4.10 | 4.80 | Inherited B (E-*p*=.869; B-*p*=.048) |
| Responsible (responsável) | 4.08 | 5.70 | 4.60 | Inherited B (E-*p*=.000; B-*p*=.125) |
| Nice (simpático) | 4.38 | 4.65 | 5.05 | Inherited B (E-*p*=.377; B-*p*=.029) |
| Hardworking (trabalhador)* | 4.98 | 5.45 | 5.65 | Inherited B (E-*p*=.135; B-*p*=.028) |
| Versatile (versátil)* | 4.68 | 4.35 | 3.75 | Inherited B (E-*p*=.343; B-*p*=.010) |

| | Ecologists Butchers (EB) | Butchers Ecologists (BE) | Ecologists (E) | Butchers (B) | Classification(EB) | Classification(BE) |
|---|---|---|---|---|---|---|
| Incoherent (incoerente)* | 5.80 | 4.30 | 3.30 | 2.95 | Emergente (E-*p*=.000; B- *p*=.000) | Inherited E (E-*p*=.071; B-*p*=.016) |

| Attribute | Priests Bouncers (PB) | Priests (P) | Bouncers (B) | Classification |
|---|---|---|---|---|
| Authoritarian (autoritário) | 4.85 | 4.65 | 6.40 | Inherited P (B-*p*=.000; P-*p*=.601) |
| Aggressive (agressivo) | 3.75 | 2.45 | 5.65 | Averaged (B-*p*=.000; P-*p*=.001) |
| Joyful (alegre) | 4.23 | 5.05 | 2.80 | Averaged (B-*p*=.001; P-*p*=.031) |
| Selfless (altruísta) | 4.28 | 4.75 | 3.45 | Averaged (B-*p*=.064; P-*p*=.258) |
| Kind (bondoso) | 4.35 | 5.50 | 2.95 | Averaged (B-*p*=.001; P-*p*=.002) |
| Calm (calmo) | 4.55 | 5.65 | 3.25 | Averaged (B-*p*=.001; P-*p*=.002) |
| Bald (careca) | 4.95 | 4.50 | 5.70 | Averaged (B-*p*=.105; P-*p*=.325) |
| Understanding (compreensivo)* | 4.00 | 4.95 | 2.80 | Averaged (B-*p*=.001; P-*p*=.029) |
| Confident (confiante) | 5.15 | 5.15 | 5.85 | Averaged (B-*p*=.054; P-*p*=1.000) |
| Spiritual (espiritual) | 5.25 | 6.55 | 2.00 | Averaged (B-*p*=.000; P-*p*=.000) |
| Strong (forte) | 4.95 | 3.65 | 6.85 | Averaged (B-*p*=.000; P-*p*=.006) |
| Cold (frio) | 4.03 | 2.90 | 5.85 | Averaged (B-*p*=.000; P-*p*=.003) |
| Honest (honesto)* | 4.18 | 4.75 | 3.60 | Averaged (B-*p*=.147; P-*p*=.211) |
| Idiotic (idiota) | 3.53 | 3.15 | 3.95 | Averaged (B-*p*=.408; P-*p*=.446) |
| Moral | 4.53 | 5.25 | 3.70 | Averaged (B-*p*=.072; P-*p*=.114) |
| Open-minded (mente aberta) | 4.50 | 2.95 | 2.95 | Emergent (B-*p*=.008; P-*p*=.009) |
| Religious (religioso) | 5.50 | 6.55 | 2.30 | Averaged (B-*p*=.000; P-*p*=.002) |
| Respectable (respeitável) | 4.30 | 5.30 | 4.85 | Inherited B (B-*p*=.252; P-*p*=.038) |
| Nice (simpático) | 4.53 | 5.55 | 3.10 | Averaged (B-*p*=.001; P-*p*=.002) |
| Versatile (versátil)* | 5.18 | 3.70 | 3.70 | Emergent (B-*p*=.002; P-*p*=.001) |

| Attribute | Weightlifters Directors (WD ) | Weightlifters (W) | Directors (D) | Classification |
|---|---|---|---|---|
| Active (activo) | 5.73 | 6.00 | 4.75 | Inherited W (W-*p*=.311; D-*p*=.001) |
| Brute (bruto) | 4.58 | 5.30 | 3.65 | Averaged (W-*p*=.046; D-*p*=.015) |
| Creative (criativo) | 5.25 | 2.95 | 6.25 | Averaged (W-*p*=.000; D-*p*=.001) |
| Hardworking (esforçado)* | 5.50 | 6.20 | 5.35 | Inherited D (W-*p*=.011; D-*p*=.588) |
| Eccentric (excêntrico) | 5.33 | 4.80 | 5.90 | Averaged (W-*p*=.177; D-*p*=.073) |
| Exhibitionist (exibicionista)* | 5.48 | 5.80 | 5.00 | Averaged (W-*p*=.268; D-*p*=.120) |
| Extrovert (extrovertido) | 4.95 | 4.60 | 5.90 | Inherited W (W-*p*=.341; D-*p*=.004) |
| Focused (focado) | 5.45 | 6.20 | 5.55 | Inherited D (W-*p*=.022; D-*p*=.769) |
| Strong (forte) | 5.68 | 6.45 | 3.50 | Averaged (W-*p*=.039; D-*p*=.000) |
| Skillfull (habilidoso)* | 4.45 | 4.90 | 5.15 | Inherited W (W-*p*=.182; D-*p*=.041) |
| Intelligent (inteligente)* | 4.23 | 3.30 | 5.15 | Averaged (W-*p*=.001; D-*p*=.000) |
| Leader (líder) | 4.88 | 4.65 | 5.65 | Inherited W (W-*p*=.558; D-*p*=.043) |
| Narcissistic (narcisista)* | 4.48 | 4.85 | 4.20 | Averaged (W-*p*=.393; D-*p*=.486) |
| Organized (organizado) | 4.48 | 4.15 | 5.10 | Averaged (W-*p*=.318; D-*p*=.051) |
| Persistent (persistente)* | 5.65 | 6.15 | 5.50 | Averaged (W-*p*=.058; D-*p*=.532) |
| Healthy (saudável) | 4.65 | 5.35 | 4.20 | Inherited D (W-*p*=.020; D-*p*=.107) |
| Sociable (sociável) | 4.95 | 4.30 | 5.35 | Inherited D (W-*p*=.040; D-*p*=.178) |
| Superficial | 4.50 | 4.55 | 3.50 | Inherited W (W-*p*=.893; D-*p*=.010) |

| Attribute | Writers Personal Trainers (WPT) | Writers (W) | Personal Trainers (PT) | Classification |
|---|---|---|---|---|
| Attentive (atento)* | 5.53 | 5.80 | 5.35 | Averaged (PT-*p*=.580; W-*p*=.362) |
| Passionate (apaixonado) | 5.23 | 5.90 | 4.85 | Inherited PT (PT-*p*=.329; W-*p*=.017) |
| Active (activo)* | 6.35 | 3.95 | 6.65 | Inherited PT (PT-*p*=.105; W-*p*=.000) |
| Athletic (atlético) | 6.35 | 2.90 | 6.80 | Averaged (PT-*p*=.011; W-*p*=.000) |
| Attractive (atraente) | 5.28 | 4.10 | 5.60 | Inherited PT (PT-*p*=.307; W-*p*=.001) |
| Calm (calmo) | 4.10 | 4.75 | 4.05 | Inherited PT (PT-*p*=.849; W-*p*=.022) |
| Competent (competente) | 4.85 | 5.70 | 5.75 | Emergent PT (PT-*p* =.007; W-*p*=.013) |
| Communicative (comunicativo)* | 5.53 | 5.50 | 6.40 | Inherited W (PT-*p*=.000; W-*p*=.934) |
| Creative (criativo) | 5.65 | 6.50 | 4.50 | Averaged (PT-*p*=.018; W-*p*=.000) |
| Cultured (culto) | 5.48 | 6.50 | 4.05 | Averaged (PT-*p*=.000; W-*p*=.000) |
| Disciplined (disciplinado) | 5.65 | 5.20 | 5.75 | Averaged (PT-*p*=.722; W-*p*=.212) |
| Junkie (drogado) | 2.08 | 2.95 | 1.60 | Inherited PT (PT-*p*=.139; W-*p*=.020) |
| Committed (empenhado) | 5.70 | 5.80 | 5.50 | Averaged (PT-*p*=.545; W-*p*=.744) |
| Demanding (exigente)* | 5.55 | 5.65 | 6.45 | Inherited W (PT-*p*=.000; W-*p*=.691) |
| Strong (forte)* | 5.65 | 3.15 | 6.10 | Inherited PT (PT-*p*=.114; W-*p*=.000) |
| Intelligent (inteligente)* | 5.13 | 5.90 | 4.25 | Averaged (PT-*p*=.009; W-*p*=.005) |
| Introvert (introvertido) | 3.45 | 4.75 | 2.30 | Averaged (PT-*p*=.001; W-*p*=.000) |
| Methodical (metódico)* | 4.95 | 4.90 | 5.95 | Inherited W (PT-*p*=.003; W-*p*=.890) |
| Persistent (persistente) | 5.45 | 5.65 | 6.20 | Inherited W (PT-*p*=.007; W-*p*=.454) |
| Healthy (saudável) | 6.13 | 4.20 | 6.45 | Inherited PT (PT-*p*=.165; W-*p*=.000) |

| | Personal Trainers Writers (PTW) | Writers Personal Trainers (WPT) | Personal Trainer(PT) | Writers (W) | Classification (PTW) | Classification (WPT) |
|---|---|---|---|---|---|---|
| Nice (simpático) | 5.55 | 4.80 | 5.85 | 4.65 | Inherited PT (PT-*p*=.254; W-*p*=.001) | Inherited W (PT-*p*=.000; W-*p*=.582) |

| Attribute | Soldiers Beauticians (SB) | Soldiers (S) | Beauticians (B) | Classification |
|---|---|---|---|---|
| Aggressive (agressivo) | 3.48 | 4.95 | 2.25 | Averaged (S-*p*=.000; B-*p*=.002) |
| Attentive (atento)* | 5.50 | 6.00 | 5.15 | Averaged (S-*p*=.116; B-*p*=.251) |
| Active (activo)* | 5.65 | 6.35 | 4.90 | Averaged (S-*p*=.014; B-*p*=.019) |
| Athletic (atlético) | 5.83 | 6.15 | 3.40 | Inherited S (S-*p*=.264; B-*p*=.000) |
| Capable (capaz) | 5.45 | 6.05 | 5.10 | Inherited B (S-*p*=.013; B-*p*=.155) |
| Brave (corajoso) | 5.58 | 6.45 | 3.45 | Averaged (S-*p*=.005; B-*p*=.000) |
| Snooping (coscuvilheiro) | 4.30 | 2.35 | 5.60 | Averaged (S-*p*=.000; B-*p*=.001) |
| Creative (criativo) | 4.15 | 3.20 | 4.10 | Inherited B (S-*p*=.014; B-*p*=.915) |
| Careful (cuidadoso) | 4.93 | 4.65 | 5.75 | Inherited S (S-*p*=.517; B-*p*=.022) |
| Dedicated (dedicado)* | 5.20 | 6.20 | 5.10 | Inherited B (S-*p*=.001; B-*p*=.745) |
| Disciplined (disciplinado) | 6.03 | 6.75 | 4.45 | Averaged (S-*p*=.001; B-*p*=.000) |
| Committed (empenhado) | 5.58 | 6.20 | 5.05 | Inherited B (S-*p*=.010; B-*p*=.053) |
| Demanding (exigente)* | 5.65 | 6.60 | 4.55 | Averaged (S-*p*=.000; B-*p*=.002) |
| Extrovert (extrovertido) | 4.48 | 3.70 | 5.60 | Averaged (S-*p*=.039; B-*p*=.002) |
| Talkative (falador) | 4.60 | 2.90 | 5.85 | Averaged (S-*p*=.000; B-*p*=.001) |
| Strong (forte) | 5.50 | 6.25 | 2.95 | Averaged (S-*p*=.010; B-*p*=.000) |
| Man (homem) | 3.83 | 6.20 | 1.95 | Averaged (S-*p*=.000; B-*p*=.000) |
| Impersonal (impessoal)* | 4.03 | 4.00 | 2.90 | Inherited S (S-*p*=.948; B-*p*=.003) |
| Intimidating (intimidante) | 4.48 | 5.75 | 2.75 | Averaged (S-*p*=.001; B-*p*=.000) |
| Multifaceted (multifacetado)* | 5.70 | 4.60 | 4.65 | Emergent (S-*p*=.012; B-*p*=.005) |
| Muscled (musculado) | 5.48 | 5.80 | 2.55 | Inherited S (S-*p*=.295; B-*p*=.000) |
| Patriotic (patriota) | 5.78 | 6.65 | 3.25 | Averaged (S-*p*=.000; B-*p*=.000) |
| Professional (profissional) | 5.60 | 5.95 | 5.50 | Averaged (S-*p*=.271; B-*p*=.738) |
| Quick (rápido)* | 5.30 | 5.85 | 4.85 | Inherited B (S-*p*=.071; B-*p*=.180) |
| Nice (simpático) | 4.80 | 3.90 | 5.90 | Averaged (S-*p*=.008; B-*p*=.000) |
| Superficial | 3.68 | 3.20 | 4.55 | Inherited S (S-*p*=.183; B-*p*=.014) |

| Attribute | Politicians Woodworkers (PW) | Politicians (P) | Woodworkers (W) | Classification |
|---|---|---|---|---|
| Arrogant (arrogante) | 4.63 | 5.35 | 3.60 | Averaged (P-*p*=.048 W-*p*=.001) |
| Calm (calmo) | 3.63 | 3.25 | 3.90 | Averaged (P-*p*=.187; W-*p*=.465) |
| Charismatic (carismático)* | 5.30 | 5.45 | 4.50 | Inherited P (P-*p*=.653; W-*p*=.026) |
| Communicating (comunicador) | 5.98 | 6.40 | 4.75 | Inherited P (P-*p*=.099; W-*p*=.000) |
| Confident (confiante) | 5.55 | 6.40 | 5.00 | Inherited W (P-*p*=.001; W-*p*=.069) |
| Creative (criativo) | 3.75 | 3.55 | 3.95 | Averaged (P-*p*=.625; W-*p*=.638) |
| Hardworking (esforçado) | 4.50 | 4.20 | 5.50 | Inherited P (P-*p*=.476; W-*p*=.003) |
| Talkative (falador) | 5.70 | 6.25 | 4.55 | Inherited P (P-*p*=.093; W-*p*=.004) |
| Skillfull (habilidoso)* | 4.68 | 4.20 | 5.50 | Inherited P (P-*p*=.209; W-*p*=.028) |
| Man (homem) | 5.83 | 5.60 | 6.15 | Averaged (P-*p*=.530; W-*p*=.249) |
| Intelligent (inteligente) | 4.90 | 5.30 | 3.90 | Inherited P (P-*p*=.194; W-*p*=.001) |
| Introvert (introvertido) | 2.58 | 2.50 | 3.40 | Inherited P (P-*p*=.842; W-*p*=.038) |
| Liar (mentiroso) | 5.18 | 5.75 | 3.40 | Inherited P (P-*p*=.082; W-*p*=.000) |
| Persistent (persistente) | 5.30 | 6.05 | 4.95 | Inherited W (P-*p*=.021; W-*p*=.247) |
| Practical (prático) | 4.75 | 4.75 | 5.45 | Inherited P (P-*p*=1.000; W-*p*=.057) |
| Sociable (sociável)* | 5.13 | 5.20 | 4.45 | Inherited P (P-*p*=.822; W-*p*=.032) |
| Lonely (solitário) | 3.63 | 2.80 | 4.10 | Inherited W (P-*p*=.046; W-*p*=.257) |
| Hardworking (trabalhador) | 4.43 | 4.15 | 5.30 | Inherited P (P-*p*=.457; W-*p*=.015) |
| Versatile (versátil)* | 4.65 | 5.20 | 4.50 | Averaged (P-*p*=.168; W-*p*=.716) |

| | Politicians Woodworkers (PW) | Woodworkers Politicians (WP) | Politicians (P) | Woodworkers (W) | Classification (PW) | Classification (WP) |
|---|---|---|---|---|---|---|
| Strong (forte) | 4.35 | 3.55 | 3.40 | 5.45 | Averaged (P-*p*=.009; W-*p*=.001) | Inherited P (P-*p*=.707; W-*p*=.000) |

| Attribute | Chemical Engineers Tai Chi Teachers (CETT) | Chemical Engineers (CE) | Tai Chi Teachers (TT) | Classification |
|---|---|---|---|---|
| Boring (aborrecido) | 3.40 | 4.30 | 3.25 | Inherited TT (CE-*p*=.026; TT-*p*=.567) |
| Athletic (atlético) | 4.65 | 2.65 | 5.45 | Averaged (CE-*p*=.000; TT-*p*=.037) |
| Calm (calmo) | 5.60 | 4.15 | 5.90 | Inherited TT (CE-*p*=.000; TT-*p*=.353) |
| Cultured (culto) | 5.58 | 5.80 | 5.25 | Averaged (CE-*p*=.484; TT-*p*=.309) |
| Curious (curioso) | 5.68 | 6.05 | 4.6 | Inherited CE (CE-*p*=.210; TT-*p*=.002) |
| Disciplined (disciplinado) | 6.13 | 5.90 | 6.25 | Averaged (CE-*p*=.390; TT-*p*=.594) |
| Ingenious (engenhoso) | 5.65 | 6.40 | 4.20 | Averaged (CE-*p*=.007; TT-*p*=.000) |
| Balanced (equilibrado) | 5.68 | 4.85 | 6.10 | Inherited TT (CE-*p*=.010; TT-*p*=.115) |
| Spiritual (espiritual)* | 5.78 | 2.55 | 6.55 | Averaged (CE-*p*=.000; TT-*p*=.003) |
| Strong (forte) | 4.45 | 3.15 | 5.25 | Inherited TT (CE-*p*=.000; TT-*p*=.091) |
| Intelligent (inteligente) | 5.88 | 6.35 | 5.00 | Inherited CE (CE-*p*=.059; TT-*p*=.003) |
| Introspective (introspectivo)* | 5.43 | 4.45 | 5.45 | Inherited TT (CE-*p*=.011; TT-*p*=.947) |
| Introvert (introvertido) | 4.23 | 4.50 | 4.00 | Averaged (CE-*p*=.438; TT-*p*=.540) |
| Methodical (metódico) | 5.70 | 6.10 | 5.45 | Averaged (CE-*p*=.157; TT-*p*=.362) |
| Patient (paciente) | 5.83 | 5.10 | 5.85 | Inherited TT (CE-*p*=.022; TT-*p*=.933) |
| Resistant (resistente) | 5.13 | 4.65 | 5.70 | Averaged (CE-*p*=.288; TT-*p*=.051) |
| Versatile (versátil)* | 5.13 | 4.20 | 4.30 | Emergent (CE-*p*=.013; TT-*p*=.027) |

| | Tai Chi Teachers Chemical Engineers (TTCE) | Chemical Engineers (CE) | Tai Chi Teachers (TT) | Classification |
|---|---|---|---|---|
| Healthy (saudável)* | 5.00 | 4.45 | 6.30 | Inherited TT (CE-*p*=.171; TT-*p*=.000) |

| Attribute | Farmers Programmers (FP) | Farmers (F) | Programmers (P) | Classification |
|---|---|---|---|---|
| Environmentalist (ambientalista) | 4.95 | 4.95 | 3.50 | Inherited F (F-*p*=1.000; P-*p*=.000) |
| Friendly (amigável) | 4.70 | 5.55 | 4.00 | Inherited P (F-*p*=.004; P-*p*=.022) |
| Antisocial (antissocial) | 4.15 | 3.15 | 4.50 | Inherited P (F-*p*=.012; P-*p*=.397) |
| Attentive (atento) | 5.50 | 4.55 | 5.95 | Inherited P (F-*p*=.002; P-*p*=.114) |
| Tanned (bronzeado) | 4.75 | 5.35 | 2.20 | Inherited F (F-*p*=.064; P-*p*=.000) |
| Callused (calejado) | 5.05 | 5.80 | 3.60 | Averaged (F-*p*=.033; P-*p*=.000) |
| Calm (calmo) | 5.00 | 5.35 | 4.70 | Averaged (F-*p*=.311; P-*p*=.367) |
| Conservative (conservador) | 4.15 | 5.45 | 3.30 | Averaged (F-*p*=.001; P-*p*=.022) |
| Brave (corajoso)* | 3.98 | 4.55 | 3.35 | Averaged (F-*p*=.136; P-*p*=.090) |
| Creative (criativo) | 4.20 | 3.25 | 5.35 | Averaged (F-*p*=.016; P-*p*=.002) |
| Nerd (cromo) | 4.48 | 2.25 | 6.00 | Averaged (F-*p*=.000; P-*p*=.000) |
| Dedicated (dedicado)* | 5.68 | 6.00 | 5.65 | Averaged (F-*p*=.251; P-*p*=.916) |
| Hardworking (esforçado) | 5.68 | 6.25 | 5.35 | Inherited P (F-*p*=.008; P-*p*=.343) |
| Strong (forte) | 4.83 | 5.45 | 2.80 | Inherited F (F-*p*=.061; P-*p*=.000) |
| Honest (honesto)* | 4.95 | 5.85 | 4.15 | Averaged (F-*p*=.001; P-*p*=.003) |
| Humble (humilde) | 4.88 | 5.80 | 4.00 | Averaged (F-*p*=.000; P-*p*=.000) |
| Old (idoso) | 2.78 | 5.45 | 1.95 | Averaged (F-*p*=.000; P-*p*=.027) |
| Illiterate (iletrado) | 2.03 | 4.60 | 1.75 | Inherited P (F-*p*=.000; P-*p*=.466) |
| Independent (independente)* | 5.48 | 4.90 | 4.65 | Inherited F (F-*p*=.138; P-*p*=.020) |
| Intelligent (inteligente) | 5.60 | 3.45 | 6.35 | Averaged (F-*p*=.000; P-*p*=.005) |
| Interested (interessado) | 5.35 | 4.25 | 5.70 | Inherited P (F-*p*=.022; P-*p*=.179) |
| Introvert (introvertido) | 4.80 | 3.80 | 5.15 | Inherited P (F-*p*=.010; P-*p*=.312) |
| Logical (lógico) | 5.55 | 3.50 | 6.30 | Averaged (F-*p*=.000; P-*p*=.001) |
| Methodical (metódico) | 5.30 | 4.40 | 6.10 | Averaged (F-*p*=.013; P-*p*=.003) |
| Patient (paciente)* | 5.30 | 5.75 | 4.45 | Inherited F (F-*p*=.146; P-*p*=.020) |
| Poor (pobre) | 3.40 | 4.90 | 2.65 | Averaged (F-*p*=.000; P-*p*=.014) |
| Rude | 3.03 | 2.95 | 3.55 | Averaged (F-*p*=.829; P-*p*=.073) |
| Rural | 5.00 | 6.15 | 2.30 | Averaged (F-*p*=.002; P-*p*=.000) |
| Healthy (saudável) | 4.90 | 5.40 | 3.70 | Inherited F (F-*p*=.126; P-*p*=.001) |
| Simple (simples) | 4.80 | 6.15 | 4.80 | Inherited P (F-*p*=.000; P-*p*=1.000) |
| Dirty (sujo) | 3.55 | 5.00 | 2.80 | Averaged (F-*p*=.001; P-*p*=.043) |
| Hardworking (trabalhador)* | 6.03 | 6.70 | 5.90 | Inherited P (F-*p*=.001; P-*p*=.634) |
| Versatile (versátil)* | 5.00 | 3.60 | 4.45 | Inherited P (F-*p*=.000; P-*p*=.126) |

| | Farmers Programmers (FP) | Programmers Farmers (PF) | Farmers (F) | Programmers (P) | Classification (FP) | Classification (PF) |
|---|---|---|---|---|---|---|
| Early Bird (madrugador) | 5.00 | 5.80 | 6.70 | 3.85 | Averaged (F-*p*=.000; P-*p*=.024) | Averaged (F-*p*=.001; P-*p*=.000) |
| Innovative (inovador)* | 5.30 | 4.40 | 3.45 | 5.75 | Inherited P (F-*p*=.000; P-*p*=.184) | Inherited F (F-*p*=.074; P-*p*=.003) |
| Practical (prático)* | 5.95 | 5.30 | 5.90 | 5.15 | Inherited F (F-*p*=.882; P-*p*=.040) | Averaged (F-*p*=.072; P-*p*=.684) |

*Note.* (*) identifies attributes considered as emergent in experiment 1. Some attributes showed a significant difference between both orders. In those cases, both orders' ratings are presented, and both ratings were compared with the constituent category's ratings. Each *p*-value refers to the comparison between the composite category's rating and each constituent category's rating. Whenever a trait is classified as *inherited*, the letter besides *inherited* (i.e., *inherited* P), identifies the initial letter of the constituent category (i.e., Programmers) from which the attribute was inherited.