

| Behaviors                                                                                                                   | Stereotypicality ratings |      |      |        |                | Valence ratings |      |         |                |         | Stereotype | Valence |
|-----------------------------------------------------------------------------------------------------------------------------|--------------------------|------|------|--------|----------------|-----------------|------|---------|----------------|---------|------------|---------|
|                                                                                                                             | N                        | Mean | SD   | t      | Sig.(2-tailed) | Mean            | SD   | t       | Sig.(2-tailed) |         |            |         |
| His clothes are covered with stains.                                                                                        | 31                       | 5.55 | 1.29 | 2.373  | 0.024*         | 3.10            | 0.98 | -10.832 | 0.000***       | black   | negative   |         |
| He can rarely buy new clothes.                                                                                              | 31                       | 5.55 | 1.23 | 2.474  | 0.019*         | 3.52            | 1.23 | -6.691  | 0.000***       | black   | negative   |         |
| People move away from him on the bus because he stinks.                                                                     | 31                       | 5.65 | 1.43 | 2.517  | 0.017*         | 2.16            | 1.19 | -13.327 | 0.000***       | black   | negative   |         |
| He failed his written drivers license test for the fourth time.                                                             | 31                       | 5.65 | 1.50 | 2.402  | 0.023*         | 2.42            | 0.92 | -15.570 | 0.000***       | black   | negative   |         |
| He didn't realize how to use the ATM card to withdraw money.                                                                | 31                       | 5.68 | 1.17 | 3.235  | 0.003***       | 3.74            | 1.15 | -6.071  | 0.000***       | black   | negative   |         |
| He is often warned his voice could wake the dead.                                                                           | 31                       | 5.71 | 1.27 | 3.111  | 0.004***       | 3.58            | 1.31 | -6.029  | 0.000***       | black   | negative   |         |
| He usually wears hand-me-downs.                                                                                             | 31                       | 5.71 | 1.44 | 2.740  | 0.010*         | 4.55            | 1.06 | -2.373  | 0.024*         | black   | negative   |         |
| At school, he was often punished for yelling at his classmates.                                                             | 31                       | 5.81 | 1.56 | 2.882  | 0.007***       | 2.77            | 1.26 | -9.857  | 0.000***       | black   | negative   |         |
| He instantly synchronizes his body movements with musical records.                                                          | 31                       | 5.84 | 1.16 | 4.034  | 0.000***       | 6.58            | 1.31 | 6.714   | 0.000***       | black   | positive   |         |
| He easily predicts changes in music sequences.                                                                              | 31                       | 5.84 | 1.21 | 3.847  | 0.001**        | 6.32            | 1.05 | 7.045   | 0.000***       | black   | positive   |         |
| The choreography of his crew is very cheerful.                                                                              | 31                       | 5.84 | 1.55 | 3.010  | 0.005**        | 7.03            | 1.30 | 8.681   | 0.000***       | black   | positive   |         |
| Scored the winning touchdown for his football team.                                                                         | 31                       | 5.84 | 1.66 | 2.821  | 0.008**        | 7.52            | 1.41 | 9.927   | 0.000***       | black   | positive   |         |
| Everything he does makes an incredible amount of noise.                                                                     | 31                       | 5.87 | 1.52 | 3.186  | 0.003**        | 3.42            | 1.20 | -7.304  | 0.000***       | black   | negative   |         |
| He frequently goes to a community kitchen.                                                                                  | 31                       | 5.87 | 1.26 | 3.855  | 0.001**        | 4.71            | 1.16 | -1.393  | 0.174          | black   | neutral    |         |
| Practices boxing for one hour every morning before going to work.                                                           | 31                       | 5.87 | 1.23 | 3.938  | 0.000***       | 6.58            | 1.31 | 6.714   | 0.000***       | black   | positive   |         |
| He behaves noisily in any environment.                                                                                      | 31                       | 5.90 | 1.66 | 3.029  | 0.005**        | 3.26            | 1.24 | -7.838  | 0.000***       | black   | negative   |         |
| He came up with an innovative choreography.                                                                                 | 31                       | 5.90 | 1.74 | 2.892  | 0.007**        | 7.00            | 1.18 | 9.411   | 0.000***       | black   | positive   |         |
| He took the GRE three times, but without success.                                                                           | 31                       | 5.94 | 1.81 | 2.884  | 0.007**        | 2.90            | 1.25 | -9.356  | 0.000***       | black   | negative   |         |
| He was having a hard time paying the rent.                                                                                  | 31                       | 5.97 | 1.28 | 4.217  | 0.000***       | 2.77            | 1.31 | -9.466  | 0.000***       | black   | negative   |         |
| He couldn't afford the sneakers all of his friends had.                                                                     | 31                       | 6.06 | 1.29 | 4.597  | 0.000***       | 3.68            | 1.05 | -7.045  | 0.000***       | black   | negative   |         |
| He frequently relies on charity to eat.                                                                                     | 31                       | 6.06 | 1.24 | 4.793  | 0.000***       | 3.97            | 1.25 | -4.593  | 0.000***       | black   | negative   |         |
| He doesn't have enough money to live normally and comfortably.                                                              | 31                       | 6.10 | 1.47 | 4.158  | 0.000***       | 2.74            | 1.15 | -10.897 | 0.000***       | black   | negative   |         |
| He can't afford to buy a car.                                                                                               | 31                       | 6.13 | 1.54 | 4.072  | 0.000***       | 3.39            | 1.17 | -7.649  | 0.000***       | black   | negative   |         |
| He has a poor diet due to lack of resources.                                                                                | 31                       | 6.16 | 1.44 | 4.491  | 0.000***       | 2.61            | 1.26 | -10.579 | 0.000***       | black   | negative   |         |
| Sometimes he needs to go to the food bank.                                                                                  | 31                       | 6.19 | 1.42 | 4.667  | 0.000***       | 4.13            | 1.15 | -4.227  | 0.000***       | black   | negative   |         |
| In the last year of high school, he was distinguished as the best regional athlete of the year.                             | 31                       | 6.26 | 1.41 | 4.956  | 0.000***       | 7.68            | 1.40 | 10.650  | 0.000***       | black   | positive   |         |
| He can generate the musical beat internally without external stimulation.                                                   | 31                       | 6.26 | 1.37 | 5.130  | 0.000***       | 6.65            | 1.20 | 7.642   | 0.000***       | black   | positive   |         |
| When he dances, his movements perfectly fit the music.                                                                      | 31                       | 6.42 | 1.31 | 6.029  | 0.000***       | 7.06            | 1.21 | 9.505   | 0.000***       | black   | positive   |         |
| Finished 1st in a regional long jump competition.                                                                           | 31                       | 6.52 | 1.75 | 4.827  | 0.000***       | 7.45            | 1.46 | 9.369   | 0.000***       | black   | positive   |         |
| Ran 100m in less than 11 seconds.                                                                                           | 31                       | 6.52 | 1.63 | 5.178  | 0.000***       | 7.39            | 1.28 | 10.362  | 0.000***       | black   | positive   |         |
| Set the new high school record in the 110m hurdles race.                                                                    | 31                       | 6.58 | 1.50 | 5.865  | 0.000***       | 7.39            | 1.41 | 9.449   | 0.000***       | black   | positive   |         |
| He's always in the middle of a crowd, fighting for his rights.                                                              | 31                       | 6.65 | 1.62 | 5.641  | 0.000***       | 6.71            | 1.42 | 6.709   | 0.000***       | black   | positive   |         |
| He has extraordinary coordination when dancing.                                                                             | 31                       | 6.68 | 1.28 | 7.325  | 0.000***       | 7.32            | 1.01 | 12.768  | 0.000***       | black   | positive   |         |
| His family reunions are loud and exuberant.                                                                                 | 31                       | 6.90 | 1.56 | 6.807  | 0.000***       | 5.81            | 1.54 | 2.922   | 0.007**        | black   | positive   |         |
| Took first place in a street basketball slam dunk contest.                                                                  | 31                       | 7.35 | 1.40 | 9.342  | 0.000***       | 7.45            | 1.39 | 9.844   | 0.000***       | black   | positive   |         |
| He believes traditions are meant to be kept.                                                                                | 31                       | 4.42 | 1.61 | -2.011 | 0.053          | 5.32            | 1.87 | 0.961   | 0.344          | neutral | neutral    |         |
| He acted like he owned the place.                                                                                           | 31                       | 4.42 | 1.71 | -1.892 | 0.068          | 3.61            | 1.41 | -5.491  | 0.000***       | neutral | negative   |         |
| The school principal called his parents because he usually sat by himself and didn't talk with other students during lunch. | 31                       | 4.45 | 1.71 | -1.786 | 0.084          | 3.77            | 1.02 | -6.669  | 0.000***       | neutral | negative   |         |
| He wanted to hear both sides of the arguments before he made a decision.                                                    | 31                       | 4.48 | 1.43 | -2.003 | 0.054          | 7.81            | 0.98 | 15.937  | 0.000***       | neutral | positive   |         |
| He aspires to be a radio announcer because he loves to communicate.                                                         | 31                       | 4.61 | 1.67 | -1.293 | 0.206          | 6.45            | 1.21 | 6.698   | 0.000***       | neutral | positive   |         |

(cont.)

| Behaviors                                                                         | Stereotypicality ratings |      |      |        |                | Valence ratings |      |         |                |            |          |
|-----------------------------------------------------------------------------------|--------------------------|------|------|--------|----------------|-----------------|------|---------|----------------|------------|----------|
|                                                                                   | N                        | Mean | SD   | t      | Sig.(2-tailed) | Mean            | SD   | t       | Sig.(2-tailed) | Stereotype | Valence  |
| He spends hours in the grocery store because he's always saying "hi" to everyone. | 31                       | 4.65 | 1.50 | -1.321 | 0.196          | 5.65            | 1.38 | 2.604   | 0.014*         | neutral    | positive |
| He called a friend and left him a message.                                        | 31                       | 4.65 | 1.02 | -1.941 | 0.062          | 5.77            | 1.20 | 3.583   | 0.001**        | neutral    | positive |
| He's averse to changes.                                                           | 31                       | 4.65 | 1.05 | -1.881 | 0.070          | 3.90            | 1.37 | -4.442  | 0.000***       | neutral    | negative |
| He's always lost in his own thoughts.                                             | 31                       | 4.65 | 1.43 | -1.384 | 0.176          | 4.94            | 0.73 | -0.494  | 0.625          | neutral    | neutral  |
| He can't give up when he sets a goal.                                             | 31                       | 4.65 | 0.98 | -2.006 | 0.054          | 6.61            | 1.45 | 6.180   | 0.000***       | neutral    | positive |
| He repaired the car's electrical wiring.                                          | 31                       | 4.65 | 1.58 | -1.249 | 0.221          | 6.97            | 1.14 | 9.613   | 0.000***       | neutral    | positive |
| He always does what he's told.                                                    | 31                       | 4.65 | 1.50 | -1.321 | 0.196          | 5.03            | 1.68 | 0.107   | 0.916          | neutral    | neutral  |
| He is always receptive to new ideas.                                              | 31                       | 4.68 | 1.40 | -1.283 | 0.209          | 7.35            | 1.20 | 10.939  | 0.000***       | neutral    | positive |
| Enjoys relaxing and living in peace.                                              | 31                       | 4.68 | 1.05 | -1.718 | 0.096          | 7.48            | 1.09 | 12.670  | 0.000***       | neutral    | positive |
| He rarely gives his opinion, even in familiar contexts.                           | 31                       | 4.68 | 1.11 | -1.622 | 0.115          | 6.52            | 1.36 | 6.193   | 0.000***       | neutral    | positive |
| His temper doesn't interfere with anyone's life.                                  | 31                       | 4.71 | 1.24 | -1.300 | 0.204          | 4.19            | 1.05 | -4.292  | 0.000***       | neutral    | negative |
| He gets nervous about the teacher's questions even when he knows the answers.     | 31                       | 4.71 | 1.30 | -1.247 | 0.222          | 7.03            | 1.30 | 8.681   | 0.000***       | neutral    | positive |
| He opened the mailbox and took the mail.                                          | 31                       | 4.74 | 1.57 | -0.915 | 0.367          | 4.29            | 0.59 | -6.715  | 0.000***       | neutral    | negative |
| He often stretches the conversation because he can't help it.                     | 31                       | 4.74 | 0.86 | -1.680 | 0.103          | 5.13            | 0.56 | 1.278   | 0.211          | neutral    | neutral  |
| He never argues with anyone even when he disagrees.                               | 31                       | 4.77 | 1.50 | -0.839 | 0.408          | 4.45            | 1.03 | -2.971  | 0.006**        | neutral    | negative |
| He looked the person up and down before answering.                                | 31                       | 4.77 | 1.36 | -0.925 | 0.362          | 4.90            | 1.62 | -0.333  | 0.742          | neutral    | neutral  |
| He missed all of the jokes that were told that night.                             | 31                       | 4.77 | 1.75 | -0.720 | 0.477          | 3.94            | 1.31 | -4.507  | 0.000***       | neutral    | negative |
| He's not a big fan of changes.                                                    | 31                       | 4.81 | 1.05 | -1.030 | 0.311          | 3.90            | 1.04 | -5.848  | 0.000***       | neutral    | negative |
| It is very uncomfortable for him to intervene in public.                          | 31                       | 4.81 | 1.85 | -0.582 | 0.565          | 4.19            | 1.05 | -4.292  | 0.000***       | neutral    | negative |
| He parked the car near home.                                                      | 31                       | 4.81 | 0.83 | -1.293 | 0.206          | 5.19            | 0.54 | 1.985   | 0.000*         | neutral    | neutral  |
| He's usually reluctant to complain when he disagrees.                             | 31                       | 4.84 | 1.73 | -0.518 | 0.608          | 4.68            | 1.38 | -1.306  | 0.202          | neutral    | neutral  |
| On Sunday, he woke up about 10am.                                                 | 31                       | 4.84 | 1.04 | -0.867 | 0.393          | 5.06            | 0.63 | 0.571   | 0.572          | neutral    | neutral  |
| He didn't shut up for a second.                                                   | 31                       | 4.87 | 1.59 | -1.153 | 0.258          | 5.06            | 0.36 | 1.000   | 0.325          | neutral    | neutral  |
| He has a flexible attitude towards arguments against his own.                     | 31                       | 4.87 | 1.80 | -0.538 | 0.595          | 3.52            | 1.21 | -6.842  | 0.000***       | neutral    | negative |
| He has a musical sophistication which facilitates synchronization.                | 31                       | 4.87 | 1.80 | -0.399 | 0.693          | 6.84            | 1.34 | 7.617   | 0.000***       | neutral    | positive |
| His hair is usually oily and greasy.                                              | 31                       | 4.87 | 2.40 | -0.299 | 0.767          | 3.06            | 1.06 | -10.142 | 0.000***       | neutral    | negative |
| He did all of the repair work on his car.                                         | 31                       | 4.87 | 1.67 | -0.431 | 0.670          | 7.29            | 1.16 | 10.990  | 0.000***       | neutral    | positive |
| He easily gives up in a pressure situation.                                       | 31                       | 4.94 | 1.24 | -0.290 | 0.773          | 3.10            | 1.14 | -9.329  | 0.000***       | neutral    | negative |
| When he receives a compliment, he doesn't know what to say or how to behave.      | 31                       | 4.94 | 1.26 | -0.284 | 0.778          | 4.87            | 0.88 | -0.812  | 0.423          | neutral    | neutral  |
| He pushed himself to exhaustion in order to succeed.                              | 31                       | 4.94 | 1.81 | -0.199 | 0.844          | 4.97            | 2.06 | -0.087  | 0.931          | neutral    | neutral  |
| He does not like routines and never goes to the same place every day.             | 31                       | 4.94 | 1.12 | -0.338 | 0.738          | 5.23            | 0.62 | 2.038   | 0.050          | neutral    | neutral  |
| Novelty disturbs him.                                                             | 31                       | 4.94 | 1.12 | -0.320 | 0.751          | 1.87            | 1.26 | -13.848 | 0.000***       | neutral    | negative |
| His friends say he is a real storyteller.                                         | 31                       | 4.97 | 1.38 | -0.130 | 0.897          | 4.39            | 1.20 | -2.839  | 0.008**        | neutral    | negative |
| He ate a hamburger for lunch.                                                     | 31                       | 4.97 | 1.33 | -0.135 | 0.893          | 6.32            | 1.22 | 6.028   | 0.000***       | neutral    | positive |
| He doesn't take strong positions on important matters.                            | 31                       | 4.97 | 0.18 | -1.000 | 0.325          | 5.26            | 0.77 | 1.858   | 0.073          | neutral    | neutral  |
| He gives up his place in line.                                                    | 31                       | 5.00 | 1.37 | 0.000  | 1.000          | 4.03            | 1.43 | -3.780  | 0.001**        | neutral    | negative |
| He brushed his teeth with bleach to make them whiter.                             | 31                       | 5.03 | 1.25 | 0.144  | 0.887          | 6.55            | 1.36 | 6.328   | 0.000***       | neutral    | positive |
| He never listens to anyone.                                                       | 31                       | 5.06 | 1.48 | 0.242  | 0.810          | 2.94            | 1.81 | -6.364  | 0.000***       | neutral    | negative |
| Nothing seems to get on his nerves.                                               | 31                       | 5.06 | 1.29 | 0.279  | 0.782          | 2.77            | 1.36 | -9.118  | 0.000***       | neutral    | negative |
| He took the key out of his pocket to open the door.                               | 31                       | 5.10 | 0.40 | 1.360  | 0.184          | 6.52            | 1.23 | 6.836   | 0.000***       | neutral    | positive |
| He is determined to be famous.                                                    | 31                       | 5.13 | 1.52 | 0.472  | 0.640          | 5.16            | 1.27 | 0.709   | 0.484          | neutral    | neutral  |

(cont.)

| Behaviors                                                                                   | Stereotypicality ratings |      |      |        |                | Valence ratings |      |         |                |         | Stereotype | Valence |
|---------------------------------------------------------------------------------------------|--------------------------|------|------|--------|----------------|-----------------|------|---------|----------------|---------|------------|---------|
|                                                                                             | N                        | Mean | SD   | t      | Sig.(2-tailed) | Mean            | SD   | t       | Sig.(2-tailed) |         |            |         |
| He could not understand the simple street map.                                              | 31                       | 5.16 | 1.53 | 0.587  | 0.562          | 3.26            | 1.24 | -7.838  | 0.000***       | neutral | negative   |         |
| He's a chatterbox.                                                                          | 31                       | 5.19 | 1.42 | 0.757  | 0.455          | 4.42            | 0.76 | -4.227  | 0.000***       | neutral | negative   |         |
| He spent the whole afternoon talking with his friends.                                      | 31                       | 5.19 | 0.60 | 1.793  | 0.083          | 6.03            | 1.17 | 4.918   | 0.000***       | neutral | positive   |         |
| His voice has an unusually high volume.                                                     | 31                       | 5.19 | 1.82 | 0.594  | 0.557          | 4.06            | 1.12 | -4.636  | 0.000***       | neutral | negative   |         |
| He lit a match to see if there was a gas leak.                                              | 31                       | 5.26 | 1.21 | 1.017  | 0.317          | 2.45            | 1.75 | -8.117  | 0.000***       | neutral | negative   |         |
| Lifts weights at the local gym every day.                                                   | 31                       | 5.26 | 1.41 | 1.187  | 0.244          | 6.87            | 1.12 | 9.319   | 0.000***       | neutral | positive   |         |
| In his closet, he doesn't separate the dirty clothes from the clean ones.                   | 31                       | 5.29 | 1.19 | 1.360  | 0.184          | 2.68            | 1.25 | -10.356 | 0.000***       | neutral | negative   |         |
| His dental hygienist told him that he needed to brush more frequently, at least once a day. | 31                       | 5.32 | 1.60 | 1.013  | 0.319          | 3.61            | 1.38 | -5.586  | 0.000***       | neutral | negative   |         |
| He couldn't keep quiet for 10 minutes at a time.                                            | 31                       | 5.32 | 1.38 | 1.306  | 0.202          | 3.42            | 1.06 | -8.322  | 0.000***       | neutral | negative   |         |
| He appreciates difference and believes that diversity of values is essential.               | 31                       | 5.32 | 1.51 | 1.186  | 0.245          | 8.03            | 1.08 | 15.638  | 0.000***       | neutral | positive   |         |
| He isn't used to taking a shower every day.                                                 | 31                       | 5.35 | 1.72 | 1.146  | 0.261          | 3.39            | 1.48 | -6.084  | 0.000***       | neutral | negative   |         |
| He uses the same gym clothes for week or so.                                                | 31                       | 5.35 | 1.25 | 1.577  | 0.125          | 3.13            | 1.38 | -7.525  | 0.000***       | neutral | negative   |         |
| He frequently forgets to brush his teeth.                                                   | 31                       | 5.39 | 1.76 | 1.222  | 0.231          | 2.71            | 1.22 | -10.484 | 0.000***       | neutral | negative   |         |
| He could not express even a simple idea.                                                    | 31                       | 5.42 | 1.18 | 1.984  | 0.056          | 3.23            | 1.31 | -7.545  | 0.000***       | neutral | negative   |         |
| He had enormous difficulty summarizing a simple story.                                      | 31                       | 5.42 | 1.43 | 1.630  | 0.114          | 3.61            | 1.09 | -7.114  | 0.000***       | neutral | negative   |         |
| He has long and untidy toenails.                                                            | 31                       | 5.45 | 1.55 | 1.627  | 0.114          | 2.42            | 1.15 | -12.514 | 0.000***       | neutral | negative   |         |
| Faced with difficulties, he easily gives up on his goals.                                   | 31                       | 5.45 | 1.23 | 2.038  | 0.050          | 2.74            | 1.32 | -9.555  | 0.000***       | neutral | negative   |         |
| His bank account is overdrawn.                                                              | 31                       | 5.48 | 1.59 | 1.696  | 0.100          | 2.58            | 1.20 | -11.180 | 0.000***       | neutral | negative   |         |
| He prefers classical music instead of pop music.                                            | 31                       | 3.29 | 1.57 | -6.045 | 0.000***       | 5.35            | 0.88 | 2.252   | 0.032*         | white   | positive   |         |
| He enjoys spending time in the countryside.                                                 | 31                       | 3.42 | 1.41 | -6.247 | 0.000***       | 6.35            | 1.36 | 5.566   | 0.000***       | white   | positive   |         |
| He discussed some new physics theories with his roommate.                                   | 31                       | 3.45 | 1.46 | -5.917 | 0.000***       | 6.45            | 1.29 | 6.281   | 0.000***       | white   | positive   |         |
| He enjoys studying quantum physics in his spare time.                                       | 31                       | 3.48 | 1.55 | -5.459 | 0.000***       | 6.48            | 1.65 | 5.005   | 0.000***       | white   | positive   |         |
| He said Africa is a country in the south of Spain.                                          | 31                       | 3.52 | 2.10 | -3.943 | 0.000***       | 2.84            | 1.46 | -8.226  | 0.000***       | white   | negative   |         |
| He created a new computer language.                                                         | 31                       | 3.58 | 1.43 | -5.517 | 0.000***       | 7.29            | 1.13 | 11.273  | 0.000***       | white   | positive   |         |
| He solved the math theorem with which his professor was struggling.                         | 31                       | 3.58 | 1.59 | -4.980 | 0.000***       | 7.42            | 1.26 | 10.700  | 0.000***       | white   | positive   |         |
| He solved a tricky computer problem for his company.                                        | 31                       | 3.65 | 1.43 | -5.286 | 0.000***       | 7.45            | 1.03 | 13.284  | 0.000***       | white   | positive   |         |
| He clearly has an attitude of superiority over others.                                      | 31                       | 3.68 | 1.64 | -4.488 | 0.000***       | 2.55            | 1.41 | -9.678  | 0.000***       | white   | negative   |         |
| He kept talking about his self-worth on the first date.                                     | 31                       | 3.71 | 1.37 | -5.240 | 0.000***       | 3.48            | 1.31 | -6.428  | 0.000***       | white   | negative   |         |
| He has tap danced since he was 6 years old.                                                 | 31                       | 3.74 | 1.50 | -4.655 | 0.000***       | 6.06            | 1.12 | 5.275   | 0.000***       | white   | positive   |         |
| He cooked exotic gypsy food for his friends.                                                | 31                       | 3.77 | 1.48 | -4.622 | 0.000***       | 5.87            | 1.18 | 4.124   | 0.000***       | white   | positive   |         |
| Some consider his voice shrill and high-pitched.                                            | 31                       | 3.77 | 1.43 | -4.770 | 0.000***       | 3.84            | 1.16 | -5.586  | 0.000***       | white   | negative   |         |
| He easily solved the chemistry problem.                                                     | 31                       | 3.84 | 1.42 | -4.565 | 0.000***       | 7.19            | 1.11 | 11.021  | 0.000***       | white   | positive   |         |
| He loves reading on the porch.                                                              | 31                       | 3.84 | 1.53 | -4.927 | 0.000***       | 6.81            | 1.42 | 7.063   | 0.000***       | white   | positive   |         |
| He knows he will succeed in his profession.                                                 | 31                       | 3.87 | 1.38 | -4.541 | 0.000***       | 5.39            | 0.88 | 2.443   | 0.021*         | white   | positive   |         |
| He went to the mall to buy a wool sweater.                                                  | 31                       | 3.87 | 1.31 | -4.799 | 0.000***       | 5.65            | 1.92 | 1.867   | 0.072          | white   | neutral    |         |
| He believes in the value of institutions and the power of society.                          | 31                       | 3.87 | 1.28 | -4.895 | 0.000***       | 5.35            | 0.84 | 2.356   | 0.025*         | white   | positive   |         |
| He went out to get coffee in the morning.                                                   | 31                       | 3.97 | 1.72 | -3.337 | 0.002          | 3.90            | 1.90 | -3.208  | 0.003**        | white   | negative   |         |
| He considers himself overly important and capable.                                          | 31                       | 3.97 | 1.38 | -4.171 | 0.000***       | 5.26            | 1.79 | 8.003   | 0.428          | white   | neutral    |         |
| He doesn't allow himself to make mistakes.                                                  | 31                       | 4.00 | 1.37 | -4.075 | 0.000***       | 6.77            | 1.23 | 8.028   | 0.000***       | white   | positive   |         |
| He chooses his travel destinations based on curiosity and desire for new experiences.       | 31                       | 4.03 | 1.45 | -3.719 | 0.001**        | 3.74            | 1.59 | -4.403  | 0.000***       | white   | negative   |         |
| He has a strong desire for power.                                                           | 31                       | 4.03 | 1.25 | -4.306 | 0.000***       | 7.26            | 1.29 | 9.745   | 0.000***       | white   | positive   |         |
| He solved the rubik's cube in less than 2 minutes.                                          | 31                       | 4.03 | 1.67 | -3.115 | 0.004**        | 5.10            | 0.94 | 0.571   | 0.572          | white   | neutral    |         |
| He's very conventional in choosing clothes.                                                 | 31                       | 4.06 | 1.67 | -3.115 | 0.004**        | 5.10            | 0.94 | 0.571   | 0.572          | white   | neutral    |         |

(cont.)

| Behaviors                                                                                        | Stereotypicality ratings |      |      |        | Valence ratings |      |      |         | Stereotype | Valence |                |
|--------------------------------------------------------------------------------------------------|--------------------------|------|------|--------|-----------------|------|------|---------|------------|---------|----------------|
|                                                                                                  | N                        | Mean | SD   | t      | Sig.(2-tailed)  | Mean | SD   | t       |            |         | Sig.(2-tailed) |
| He distinguishes himself in discussions by the innovative and ground-breaking arguments he uses. | 31                       | 4.10 | 1.30 | -3.868 | 0.001**         | 6.61 | 1.28 | 7.001   | 0.000***   | white   | positive       |
| His neighbors barely notice him.                                                                 | 31                       | 4.10 | 1.66 | -3.029 | 0.005**         | 4.74 | 0.93 | -1.545  | 0.133      | white   | neutral        |
| He blushed when he was called to center stage to sing happy birthday.                            | 31                       | 4.10 | 1.45 | -3.478 | 0.002           | 5.48 | 0.96 | 2.802   | 0.009**    | white   | positive       |
| He took the umbrella with him.                                                                   | 31                       | 4.13 | 1.23 | -3.938 | 0.000***        | 5.39 | 0.80 | 2.683   | 0.012*     | white   | positive       |
| He's too full of himself to learn from mistakes.                                                 | 31                       | 4.13 | 1.82 | -2.663 | 0.012*          | 2.55 | 1.23 | -11.062 | 0.000***   | white   | negative       |
| On his way to work, he bought a magazine.                                                        | 31                       | 4.13 | 1.12 | -4.338 | 0.000***        | 5.10 | 0.75 | 0.722   | 0.476      | white   | neutral        |
| He thinks he's better than everyone.                                                             | 31                       | 4.13 | 1.57 | -3.098 | 0.004**         | 2.48 | 1.18 | -11.876 | 0.000***   | white   | negative       |
| He would never wear such a flashy outfit.                                                        | 31                       | 4.13 | 1.63 | -2.979 | 0.006**         | 4.87 | 0.85 | -0.849  | 0.403      | white   | neutral        |
| He went out to breakfast.                                                                        | 31                       | 4.16 | 1.19 | -3.938 | 0.000***        | 5.32 | 0.79 | 2.270   | 0.031*     | white   | positive       |
| So far, the 500-page book he wrote has been his most avid goal.                                  | 31                       | 4.16 | 1.53 | -3.053 | 0.005**         | 6.74 | 0.96 | 10.051  | 0.000***   | white   | positive       |
| He says no one can do his job better than him.                                                   | 31                       | 4.26 | 1.29 | -3.202 | 0.003**         | 6.13 | 1.06 | 5.950   | 0.000***   | white   | positive       |
| He's too proud to admit a mistake.                                                               | 31                       | 4.35 | 1.23 | -3.081 | 0.004**         | 4.42 | 1.18 | -2.747  | 0.010*     | white   | negative       |
| He's willing to do whatever it takes to get the promotion at work.                               | 31                       | 4.35 | 1.23 | -2.930 | 0.006**         | 2.97 | 1.14 | -9.928  | 0.000***   | white   | negative       |
| He sets demanding goals in everything he does.                                                   | 31                       | 4.42 | 1.52 | -2.123 | 0.042*          | 5.42 | 1.86 | 1.257   | 0.219      | white   | neutral        |
| He feels embarrassed and nervous when he is with other people.                                   | 31                       | 4.42 | 1.34 | -2.420 | 0.022*          | 6.13 | 1.63 | 3.862   | 0.001**    | white   | positive       |
| He spent Wednesday night watching Netflix.                                                       | 31                       | 4.42 | 1.06 | -3.057 | 0.005**         | 4.23 | 1.09 | -3.967  | 0.000***   | white   | negative       |
| Although not very fond of pizza, he agreed to go.                                                | 31                       | 4.42 | 1.34 | -2.420 | 0.022*          | 5.35 | 0.98 | 2.006   | 0.054      | white   | neutral        |
| He almost never raises his voice.                                                                | 31                       | 4.45 | 1.36 | -2.241 | 0.033*          | 5.48 | 1.50 | 1.793   | 0.083      | white   | neutral        |
| Innovations or new ideas make him uncomfortable.                                                 | 31                       | 4.45 | 1.43 | -2.129 | 0.042*          | 6.32 | 1.40 | 5.261   | 0.000***   | white   | positive       |
| He called the waitress and made his order.                                                       | 31                       | 4.48 | 1.06 | -2.710 | 0.011*          | 3.61 | 1.17 | -6.578  | 0.000***   | white   | negative       |
| He talks to anyone about any subject just for pleasure.                                          | 31                       | 4.48 | 1.06 | -2.710 | 0.011*          | 5.03 | 0.75 | 0.239   | 0.813      | white   | neutral        |
| He characterizes himself by his neutrality and impartiality in the arguments.                    | 31                       | 4.52 | 1.23 | -2.182 | 0.037*          | 5.71 | 1.70 | 2.329   | 0.027*     | white   | positive       |
| He thinks he cooks better than a professional Chef.                                              | 31                       | 4.55 | 1.15 | -2.186 | 0.037*          | 4.61 | 1.09 | -1.985  | 0.056      | white   | neutral        |
| He is easily led to agree with others' opinions.                                                 | 31                       | 4.58 | 1.12 | -2.087 | 0.045*          | 4.16 | 1.51 | -3.097  | 0.004**    | white   | negative       |
| He prefers slow and gradual changes.                                                             | 31                       | 4.68 | 0.83 | -2.158 | 0.039*          | 5.16 | 0.73 | 1.222   | 0.231      | white   | neutral        |
| He saw a TV show after dinner.                                                                   | 31                       | 4.74 | 0.63 | -2.278 | 0.030*          | 5.19 | 0.70 | 1.532   | 0.136      | white   | neutral        |